

WEM Company Profile

General Information

WEM (Wirtschaftsstelle Evangelischer Missionsgesellschaften GmbH) is the **procurement agency** of the Protestant Missionary Societies and was founded in 1952.

WEM is actively supporting procurement in about **90 different countries** with partners from churches and their institutions, as well as non-church organizations involved in development activities or disaster response (e.g. various NGOs, Hospitals, Vocational Training Centre etc.). WEM is operating commercially, but on **non-profit basis**, which allows the competitive edge towards commercial suppliers and can **ensure ethically sound handling of purchases**.

WEM supplies a **wide range of products** from vehicles to medical equipment, emergency supplies, education materials, communication equipment, tools and spareparts, including **setting up complete hospitals or training centres**. WEM is reaching excellent conditions with the suppliers and has the aim to also give chances to qualified and suitable suppliers from the "South" in order to have the proceeds remaining and invested in the local economy.

By co-operating with local partner procurement agencies and utilising further strategic alliances WEM is able to provide the **whole logistical support** through to final destination also for many difficult destinations.

WEM has several agreements with partners to arrange solely all their general procurement and has been procuring as well for International NGOs or Government Agencies, by **strictly observing respective criterias and ethical guidelines** for the procurement of goods and services of e.g. **EU, UN, GTZ and KfW**.

WEM in Ethiopia

Working successfully in Ethiopia for more than 25 years, WEM disposes of excellent and reliable business relations.

Due to above mentioned in connection with an **own office in Addis Ababa** WEM is able to offer various additional services like the door-to-door delivery for vehicles or any other product required.

WEM Tendering & Consulting Services

WEM carries out **complete Tender procedures** strictly adhering to the corresponding provisions of the Donor e.g. **KfW, EU-ECHO**. WEM further offers assistance with regard to the budgeting and **Procurement Planning** and will take over the **Monitoring, Controlling and Consulting** based on the prescribed conditions.

WEM Products - Main Categories

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| 1.) Vehicles and transport | 2.) Emergency and disaster relief |
| 3.) Medical Equipment and appliances | 4.) Scientific and laboratory equipment |
| 5.) Drugs and pharmaceuticals | 6.) Office equipment |
| 7.) Tools and machinery & Agricultural equipment | 8.) Communication equipment |
| 9.) Building materials | 10.) Appropriate technology and renewable energy |
| 11.) Rehabilitation equipment | 12.) Mission and Church goods |

WEM Services

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| 1.) Complete supply management | 2.) Worldwide logistics by any mode of dispatch |
| 3.) Issuing and obtaining of all necessary documents | 4.) Warehousing, Consolidation of consignments |
| 5.) Insurance coverage worldwide | 6.) All kind of financial transactions |
| 7.) Special Services e.g. Assessment of requirements, Budgeting & Procurement Planning | |
| 8.) Immediate purchase and logistical solutions for disaster relief procurements. | |

WEM Partners & Cooperation Partners abroad

WEM has several agreements with partners to arrange for their various procurements:

- **CBM** international (Blind and Handicapped work);
- **EED** (Project equipment);
- **Diakonisches Werk** (Emergency supply/Tendering & Consulting for EU-ECHO financed projects);
- **AAH, Aktion Afrikahilfe** (Emergency Supply);
- **Bread for the World** (cooperation);
- **LWF/ACT** (cooperation);
- **EMW** and its member organizations (cooperation);

Africa:

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| Ethiopia: | IPC (Procurement/Clearing services and WEM counter part for Ethiopia), |
| Tanzania: | WAMA (Procurement/Clearing services and WEM counter part for Tanzania) |
| Uganda: | KPS (Procurement/Clearing services and WEM counter part for Uganda) |
| D.R. Congo: | CPRA (Procurement/Clearing services and WEM counter part for D.R. Congo) |
| Zimbabwe: | WEMSALO (Procurement/Clearing Service and WEM counter part for Zimbabwe) |
| Mozambique: | Solucoes Especializadas (Procurement/Clearing services and WEM counter part) |
| South Africa: | International Diverse Innovative Solutions Ltd |

Asia:

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| India: | CASA (Partner and counter part of WEM in India) |
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Plus additional strategic alliances in **Kenya, Congo, Uganda, Thailand, Indonesia and Myanmar**.